



WHO'S WHO 2018

Long Island
BusinessNEWS

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SPECIAL ADVERTISING SUPPLEMENT**

JOE WINTERS

*Winters Bros.
Waste Systems*



Joseph M. "Joe" Winters is chairman and chief executive officer of Winters Bros. Waste Systems – a leading provider of recycling and solid waste services on Long Island and throughout New York's Hudson Valley and western Connecticut.

Since purchasing his first company at the age of 25, Winters has been involved with numerous start-up companies and the acquisition of more than 90 companies. His first venture began, in 1994, in Vermont where he quickly grew his business to become the second largest solid waste company in the state.

In 1998, Winters, along with his brothers, started a second business with one truck on Long Island. This company experienced rapid organic growth and acquisitions across Long Island.

His third large-scale business venture was in 2011 when he and other family members acquired the assets of multiple solid waste and recycling companies operating in the Western Connecticut and Hudson Valley marketplaces. In all cases, Winters oversaw and directed the rapidly and strategically expansion of the businesses with a keen focus on customer service.

Today, Winters Bros. Waste Systems is among the largest recycling and solid waste companies in the region with 524 employees, 300 trucks, 16 facilities serving residential, commercial, industrial and municipal customers.

Winters' skill and expertise in finance, accounting, strategic planning and marketing has led to a proven record of strategic development, operation, management and growth of strong and successful companies.

"Winters Brothers provides a basic, yet essential service that meets the solid waste needs of the customers and communities we serve," Winters said. "We deliver quality, professional and cost effective services to our customers. We offer a full range of services including waste collection, recycling, roll off service and transfer station service.

The company is widely recognized as having the strongest management team on Long Island. Its senior management team averages 30+ years of industry experience.

"Winters Brothers has a long history of delivering outstanding service at a competitive price," Winters said. "Our knowledge and management of the business and our expertise is unmatched."

The company listens to clients to gain a comprehensive understanding of their needs. "We work with you to understand your problem and to create solutions that are right for you and your bottom line," Winters noted. "From the account executives to the driver to the local division manager, Winters Brothers is a trusted partner you can count on."

Winters served on the board of directors for the Bank of Smithtown from 2007 to 2010. He serves on the boards of directors for Nassau-Suffolk Services for Autism and Pal-O-Mine, both of which provide outreach, educational and therapy services to children and young adults with disabilities.

Winters Bros. Waste Systems, with its main office in West Babylon, is a premier solid waste and recycling company on Long Island. With multiple transfer stations, recycling centers and hauling operations, the company provides a full range of solid waste and recycling services to commercial, residential, industrial and municipal customers. Services are provided through a network of regional operations, including multiple hauling locations, eight transfer stations and seven recycling centers. The company has a long and successful history in the solid waste and recycling business dating back to 1950.